

YOUR BEST CHOICE FOR THEATRICAL SYSTEMS INTEGRATION



THE CHALLENGES OF BUILDING A NEW PERFORMANCE SPACE

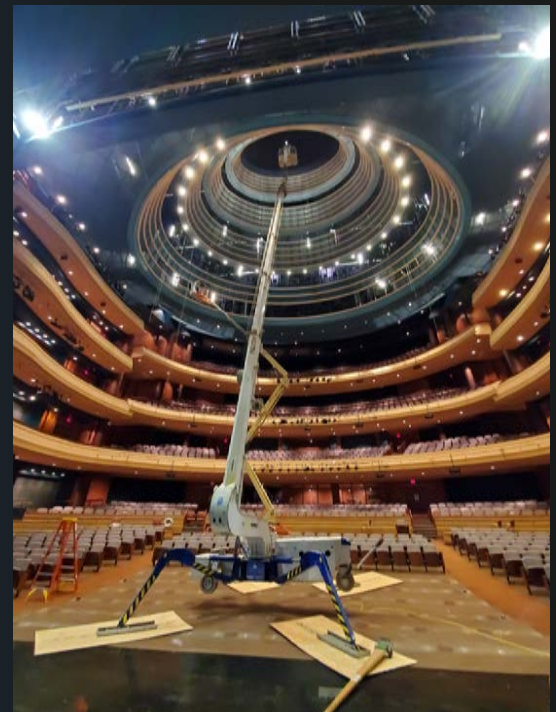
A new performance space fosters feelings of community. It brings access to cultural experiences. It boosts the local economy with new jobs and new consumer spending. But building a new performance space brings unique challenges:

- Balancing your project's budget with appropriate theatrical vendors, brands and product lines.
- Obtaining the best quality theatrical equipment for the price.
- Collaborating with a construction partner who lacks experience in building a stage space or has minimal knowledge of the theatre trades.
- Shepherding construction contractors with little theatrical knowledge away from decisions that initially seem to simplify work, but ultimately increase costs and compromise the usability of the space.

OUR THEATRICAL SYSTEMS INTEGRATION SERVICES

We act as your single point of contact for all things connected to the construction of your stage space. Our services can be customized to meet your unique needs and your construction situation.

- **CONCEPT & PLANNING:** We use our practical knowledge and experience for insights on necessary equipment/systems, best practices, installation protocols, and construction timelines for anything related to the stage space.
- **PURCHASE:** We handle the acquisition of theatrical elements and equipment.
- **MONITOR:** We visit the construction site daily, working with the General Contractor to guard against change orders that cause delays, budget overages, and decrease the quality of end-user experience.
- **INSTALLATION:** We are the primary installers for lighting, rigging, curtains/drapes, architectural lighting and controls for both interior and exterior.
- **MANAGE:** We engage and oversee subcontractors for acoustic elements (clouds and orchestra shells), pit lifts, A/V systems, and theatre seating.
- **TRAIN:** We train the venue crew on any of the equipment or systems that are installed.
- **INSPECTION:** We are available for maintenance services and safety inspections on soft goods, lighting, rigging, and A/V equipment, after the venue has opened.



WE ARE LASER-FOCUSED ON YOUR VISION FOR THE PERFORMANCE SPACE



WHO WE ARE

Scenic Solutions' creative and diverse team are experts in theatrical systems integration, as well as set design and scenic fabrication. We know what makes an effective performance space. Our project managers and certified technicians collectively represent over 150 years of theatrical experience in every type of venue set up, in thousands of theatres - all over the world. We have the connections to theatrical vendors and product experts that will save you time and money.

We are a family-owned company with a family-oriented culture based on equity, diversity, and inclusion emphasizing peerless customer service and professionalism. We started in 1996 as a "cottage industry" operating in the home of Dan and Mary Beth McLaughlin. The sewing room served as the soft goods shop and company office, with storage in the basement. After several years of successful growth (and several moves), we settled into our current facility at 355 Gargrave Road. **Our growth over the years has established our reputation in the entertainment industry and brought us knowledge of and appreciation for well-built theatres.**

Scenic Solutions has the expertise you need for success on the new construction or the renovation of your performance space. Our technicians and project managers are our strength. Their care and attention to detail for every single project is what differentiates us from the rest. From concept to planning, through construction, to opening and beyond, our goal is to provide you with turnkey solutions for your performance venue needs.

OUR VALUES

OUR VISION

Provide the best **service**.
Deliver the best **product**.
Build our **industry**.

OUR MISSION

Provide **peerless service**,
equipment, and **expertise**
to our clients world-wide.

- **PROFESSIONAL:** We are **honest, courteous, and forthright**. We are **accountable** and we **solve** issues.
- **EFFECTIVE:** We engage in activities that **improve** ourselves, our clients, and our community inspiring others to **strive** for their **greatest potential**.
- **CREATIVE:** We are the builders of dreams. We always do our best to **exceed** the expectations of the visions we are **entrusted** to realize.
- **EDUCATION:** We **invest** in knowledge to create a **better experience** for our team, our clients, and our industry.
- **EFFICIENT:** We utilize all **resources** to their maximum potential.
- **CARING:** We treat every person with **respect** and **attention** to their needs.